



ARTHUR G. 'BUZZ' POLLARD, MAI
REAL PROPERTY APPRAISER & CONSULTANT
LICENSED REAL ESTATE BROKER
LAND – CITRUS – COMMERCIAL & INDUSTRIAL REALTY

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QUALIFICATIONS

ARTHUR G. 'BUZZ' POLLARD, MAI

Biographical Data: Born in Winter Haven, Polk County, Florida – 1949
Lifetime resident of Polk County, Florida.

Educational Background: Graduate of Winter Haven High School and Polk Junior College (now Polk State College), Winter Haven. Bachelor of Science Degree, 1973, Florida Southern College, Lakeland. Major in Business (Financial Management) and Minor in Citrus.

Real Estate Appraisal Education:

Completed the following appraisal courses of the American Institute of Real Estate Appraisers (now the Appraisal Institute):

- Course 1A – Basic Appraisal Principles, Methods and Techniques, University of Tampa – 1974
- Course 8 – Single Family Residential Appraisal, University of Tampa – 1974
- Course 1B – Income Approach to Value and Capitalization, University of Tampa - 1975
- Course 2 – Urban Properties, Tulane University – 1978
- Course 3 – Rural Valuation, University of Colorado, Boulder – 1979
- Course 1BB – Income Capitalization, Part B – 1987
- Course 110 – Appraisal Principles – 1995

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Course 700 – Litigation Valuation – 1998

Completed MAI minimum educational requirements – 1979

Wrote MAI Income Demonstration Appraisal – 1987

Comprehensive Examination – February, 1988

Regularly attend various appraisal, valuation, and related seminars and workshops.
Currently certified under the continuing education programs of the Appraisal Institute and State of Florida.

Real Estate and Appraisal Employment Experience:

Florida, Licensed Real Estate Salesman/Broker since age 18. One year in full-time real estate sales after college (1973-74); balance, (1974-Present), in real estate appraisal and valuation consulting.

Associate Appraiser with Levie D. Smith, Jr., MAI / Levie D. Smith & Associates, Inc., Lakeland, Florida, 1974-1979; and Stanley B. Reed, MAI / Reed Appraisal Co., Lakeland, Florida, 1979-1988.

Self-employed real estate appraiser and valuation consultant since '88; specializing in land and agricultural realty, but including a diversity of commercial assignments over the years for various clientele.

Appraisal Assignments Have Included:

Numerous office buildings, warehouses, industrial properties, and apartment facilities; single family homes and condominiums; motels; retail stores and shopping centers; cattle ranches; condemnation; *hundreds of citrus groves throughout the State of Florida*; vacant land of various types and use potential; a small hospital; proposed subdivisions and planned unit developments; mobile home and RV parks; restaurants; automobile dealerships; various special purpose industrial realty including cold storage, a plant tissue culture facility, citrus packing houses, several citrus/vegetable processing plants; and various lease interests.

Completed MAI minimum experience requirements – 1984.

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Clients have included:

Various lending institutions; Lloyd's of London; the State of Florida Department of Natural Resources; the United States Marshall Service; the Boy Scouts of America; major law and accounting firms; phosphate and utilities companies; major local, national, and international corporate real property owners; and numerous individual investors, developers and businesses. Lead citrus appraiser during the late '90's and early 2000's for the Gulfstream Natural Gas Company in land and citrus grove acquisitions for the construction of a new, multi-billion dollar, natural gas mainline that now transverses the State of Florida from coast to coast.

Professional Affiliations:

Licensed Real Estate Broker, State of Florida. State-Certified General Appraiser, Florida, #610.

MAI – Member, Appraisal Institute, Member Number 7782, awarded April 21, 1988.